

TRANSCRIPT BY THE CENTER FOR MEDICAL PROGRESS

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Speakers:

-Stacy De-Lin, MD, *Director of Abortion Services, Planned Parenthood of New York City*
("PP")

-CMP undercover reporter ("**Buyer**")

frame counts are approximate

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PP: Hi!

Buyer: Hello!

PP: How's it going? Good!

Buyer: Very well

PP: My name's Stacy De-Lin. I'm the Director of Abortion Services at Planned Parenthood New York City. And Randi, our social worker, had told me about your program, which is something that we've been like floating and never sort of like got together,

Buyer: Okay, so,

PP: So if I could get, I think it's a great, I think it's like a win-win for everybody, so if you want to give me some information I can see what happens

Buyer: Okay, so, do you just need cards, or—

PP: Yeah

Buyer: Okay, so let me get you some cards. So I'm [Name] and [Name] is our—oh let's see, [Name], let me just give you all the cards.

PP: Great.

Buyer: So can I ask you just a few questions about—

PP: Yes

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Buyer: Volume, gestational age, do you dig, blah blah blah, all that?

PP: 24 weeks

Buyer: 24.

PP: Incredibly high volume [laughter]

Buyer: Okay,

PP: So yeah, I mean we do, on weekdays, so Tuesday through—this is at our Manhattan site—um, Tuesday through Friday, we do probably a minimum of 50 cases, and then on Saturdays, usually closer to anywhere between 75 and 100.

Buyer: Okay.

PP: So we're very high volume, yeah. And of those 2nd—you guys are only looking for 2nd-tri tissue?

Buyer: No, we have a wide range,

PP: Okay

Buyer: It just depends on what our,

PP: Yeah

Buyer: The other side, the researchers want, and that can vary.

PP: Yeah. Over 13 weeks is probably, maybe 10 percent, 10 to 20 percent.

Buyer: Okay, alright.

PP: Yeah, so the bulk is 1st-tri, and then we have two other sites which are 1st- tri. Those sites do about 25 a day.

Buyer: Okay, so [Name], who I'll make sure that he contacts you, [Name] is really the science guy, I'm more of, thank you, I'm more the, I got into it because of the stigma, and helping women, way back pre-*Roe v. Wade*—

PP: Oh, awesome

Buyer: So really helping women,

PP: Yeah

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Buyer: And that's what I see that this can bring, in fact I went to the stigma session this morning. Were you in that one?

PP: No, I wasn't.

Buyer: Okay, so I'm just, not that we can talk about this right now, we need,

PP: Yeah.

Buyer: We need talking points, I mean we have the layering in there with attorneys, but,

PP: Right.

Buyer: Um, people who have a vision, providers and clinics that have a vision, and

PP: Yeah.

Buyer: And see what the research, that can give a positive—

PP: Yeah, and I was thinking too, I was talking to Randi about this from a social work perspective, and for me, it would be so much more comfortable—a lot of patients ask what we do with the tissue.

Buyer: Yes!

PP: Taking medical waste, and like, it's going to go to science and helping people

Buyer: Right

PP: I think that's incredibly reassuring,

Buyer: Right, we're dumping, we're dumping it,

PP: Yes.

Buyer: Or, no, it can go to research

PP: Yeah.

Buyer: It gives them something to walk away with that feels good.

PP: Right, yeah.

Buyer: So,

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PP: So yeah, we'll be in touch.

Buyer: Are you open to,

PP: Yeah.

Buyer: This is the main thing, some people are not, yet. They're, I just kind of sense a little fear in some people,

PP: Uhuh

Buyer: They don't understand that the layers are there. A provider maybe being a little creative in their making sure that there's intact specimens because that's what really,

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Buyer: the high dollar amount, we can pay incredible amounts for intact specimens.

PP: Yeah, so like you mean completely intact D&E?

Buyer: Um, not all

PP: Yeah.

Buyer: But yes, but some

PP: Yeah, I mean, that's just like a case-by-case basis, we just do whatever's safest, or the best, for the most part

Buyer: Exactly. Right, right, of course.

PP: Yeah, so if we can do an intact D&E, it's usually less traumatic for the patient.

Buyer: Right.

PP: But, yeah, I don't, I think amongst our providers to like encourage more intacts for this purpose I think would be challenging, but we certainly do intact D&Es, so—

Buyer: You do?

PP: Yeah.

Buyer: Ok, and so, just, for example, and [Name] could speak to this, but I've listened to him talk about it enough I'm starting to get a science nerd, I think, but just that livers are, I mean, we can pay you \$1,000, up to \$1,500 for a liver.

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PP: Yeah.

Buyer: Because that's just in such high demand from our,

PP: So interesting.

Buyer: Yeah

PP: Okay, yeah, that's great, and I think that the fact that there's like a, like for me, it's just like somebody to take it would be great, but I think a financial incentive from you guys, is going to be like, to the people we have to get this approved, will be very happy about it, so—

Buyer: Right, the financial incentive would make people happy.

PP: Yeah, exactly.

Buyer: Is that what I'm hearing you say?

PP: Yes, absolutely!

Buyer: Okay, perfect, perfect! So,

PP: Yeah. I'm just thinking about all the like, people I have to talk to and all the layers for us—

Buyer: Lots of people you've got to talk to,

PP: Yeah,

Buyer: But we have language in place—

PP: And then how does it work, because we're in New York City, does somebody come and pick up, is there like a—

Buyer: And, well, we just visited,

PP: Storage?

Buyer: Yes, yeah, all of that, well, so it's, that's individual too, let's see what's there, who do you, how much staff,

PP: Okay.

Buyer: How much room, are we going to be in the way? Because, believe me after the honeymoon's over then we're, we've been in there and we're in people's way maybe?

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PP: Yeah.

Buyer: Which, we want to really see what the flow is, so we're not in your way,

PP: Yeah.

Buyer: But that's where the financial incentive comes in,

PP: Right.

Buyer: To keep everybody happy.

PP: Got it, yeah. And how does it work? Somebody's there everyday, or, you pick up once a week, or?

Buyer: It could be on call, depends on if I have someone there, and it sounds like your volume is enough that it would be worth it to me to make sure that I have someone there.

PP: Interesting, okay!

Buyer: Local, and you could either call them or they're there, if they're not in your way, and,

PP: Okay yeah, so I'll email you when I get back and we'll, if you can give me all the details, like as much information as possible so I can work with people.

Buyer: Yeah.

PP: Awesome, great, pleasure to meet you. Take care.

Buyer: Pleasure to meet you.

End of Transcript